Education Solutions

R-Options is comprised of industry leaders in the Structured Cabling, Audio Visual, Video Surveillance & Access Control industries. We have completed implementations throughout NYS for K thru 12 facilities, Higher Education and BOCES facilities. We work closely with the most trusted manufacturers and partners in the Education space to ensure that you receive a wide range of products that are installed to the manufacturer's exact specifications by our certified installers.

Our solution offerings cater to:

- Instructional Technology Solutions for the classrooms
- Solutions for the Facilities and Maintenance Departments
- Security Solutions for monitoring, alerting and preventative solutions
- Traditional solutions to support the IT Departments

R-Options has strategic partnerships with technology providers in NYS that can provide additional hardware/software based solutions to provide your facility with an end to end solution. We pride ourselves on building long-lasting relationships with our customers and our community!

Monitoring + Alerting

- Vape Sensors
- Digital Signage/Emergency Alerts
- Cell Phone Boosters
- IP Clock Systems
- IP Overhead Paging Solutions
- CO_2, HVAC, and Energy Monitoring + Management
- IP Video Intercom Systems
- Wireless System Solution
- IP Lighting

What our customers are saying...

"R-Options understands how to work with schools and to navigate the municipal/state systems that govern schools' operations. R-Options has become a strategic vendor to the East Rochester School District."

Dave Rovitelli, Director of Instructional Technology, East Rochester Union Free School District

"We have partnered with R-Options for years now as our main Telco provider from small fiber projects to complete design and replacement of network infrastructure in our districts. They are the best company that I have worked with in this space."

Andy Forma, RIC Infrastructure Manager, Monroe #1 BOCES

"Niagara University has used R-Options for many installations of network and security projects on our campus. We've had a relationship with them for 10 years and they are always very professional, neat and have great attention to detail."

John 'Ziey' Cownie, Systems Security Administrator, Niagara University

Structured Cabling

Everything starts with a properly designed, installed and tested Structured Cabling Infrastructure to support your team for network connectivity, audio visual systems, video surveillance, access control and numerous other building management solutions. R-Options has the ability to provide a solution for an entire new facility or renovated building or simply dispatch a service technician to your facility for troubleshooting, repair or the installation of a single cable. We also provide a 25-Year, end to end Hubbell Mission Critical System Warranty for all new implementations!

- Category 6 + 6A Copper
- Multimode + Single Mode Fiber
- Indoor, Underground, + Aerial
- Fiber Fusion Splicer
- Data Center Buildouts
- New Construction + Renovations
- Closet Buildouts + Clean Ups
- National Rollouts
- Wireless, IP Clock, + IP Lighting

Audio + Video

As part of our full solution offering, R-Options engineers and technicians can provide entire building Audio Visual solutions to support thousands of students or install a single Web Video Conferencing Solution in your boardroom to meet your needs. R-Options has partnered with industry leaders such as Atlona, Epson, NEC, Samsung and Sony to be able to provide an end-to-end solution for all of your Audio Visual requirements. Our Audio Visual team works closely with our Structured Cabling division to make sure that our customers are experiencing a seamless end to end solution.

- Web Video Conferencing Solutions
- Projectors + Smart TV's
- Digital Signage + Video Walls
- Sound Systems / Speakers
- Atlona Control Systems
- White Noise + Intercom Systems
- Acoustic Treatments / Panels
- Cell Phone Signal Booster Solutions

Video Surveillance + Access Control

Another key component of our Structured Cabling infrastructure is the support of your Video Surveillance and Access Control security concerns. R-Options provides various IP and POE based solutions that allow our clients to have a centralized solution for remote monitoring, viewing and access no matter how far apart the facilities are located from each other. We have the knowledge to design a solution to provide the coverage areas required for your organization from a video surveillance perspective and also secure needed areas throughout your facilities with a well-designed Access Control solution.

- IP Based Cameras
- PTZ, Infrared + POE Cameras
- Indoor + Outdoor Installations
- IP Based Access Control Systems
- POE Powered Door Locks
- Proximity Card, + Biometric Access
- Security Gates / Parking Lots